

FOURTH QUARTER 2013 | ISSUE 1

Dear Reader,

Welcome to the first issue of Nevada State Bank's Commercial Real Estate Quarterly Newsletter. I'm Jeff Jenkins, Executive Vice President and Statewide Real Estate Lending Manager for Nevada State Bank. My team helps developers, operators and investors arrange financing for all types of real estate projects.

Nevada State Bank has been helping Nevadans purchase, finance and refinance real estate projects since 1959. Our team of real estate specialists have experience, in-depth knowledge and contacts in your local real estate market, and we also enjoy the financial backing of Zions Bancorporation, one of the nation's premier financial services companies.

Our newsletter is designed to give you information and advice about commercial real estate in Nevada, as well as insights and updates on our state's unique economy. Each issue will contain an Economic Briefing from Applied Analysis, one of the state's leading business advisory services firms, as well as a column with actionable financial advice for owners and developers. We'll also occasionally profile some of our real estate clients, who have taken advantage of our customized services to develop successful projects.

This newsletter is designed to be passed along, so feel free to forward the email to your business associates and encourage them to sign up for a free subscription. If you have any questions, feel free to contact me during regular business hours.

Sincerely,

Jeff Jenkins
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